

BID RESULTS

CK09MERCER2019-08B REBID FOR THE PURCHASE OF ONE (1) ARMORED VEHICLE OR EQUIVALENT FOR THE MERCER COUNTY SHERIFF'S OFFICE AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR

BID OPENING DATE: JULY 16,2019

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| BIDS RECEIVED | 2 | |
| NAME OF BIDDER | TERRADYNE ARMORED VEHICLES INC. | LENCO INDUSTRIES, INC. |
| ADDRESS | 402 MULOCK DRIVE, UNIT 1 | 10 BETNR INDUSTRIAL DRIVE |
| CITY, STATE, ZIP | NEWMARKET, ONTARIO L349B8 | PITTSFIELD, MA 01201 |
| CONTACT | LUCUS WITZKE | JAMES J. MASSERY |
| TELEPHONE | 905-895-1010 EXT 710 | 413-443-7359 |
| FAX | 905-853-2289 | 413-445-7865 |
| E-MAIL | LUCUS.WITZKE@TERRADYNEINC.COM | JMASSERY@LENCOARMOR.COM |
| EXTEND TO COOP | YES | YES |
| BID BOND | CASHIERS CHECK 609161148 20K | INTERNATIONAL FIDELITY INSURANCE COMPANY 10% NTE 20K |
| CONSENT OF SURETY | DEBORAH M. MCGUCKIN AIF WITH POA | LISA KURTZ AIF WITH POA |
| INSURANCE CERTIFICATE | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INDEMNIFICATION AND INSURANCE | SIGNED AND DATED | SIGNED AND DATED |
| IRAN CERT | SIGNED AND DATED | SIGNED AND DATED |
| EIC | REQUIRED IF AWARDED | 1097 EXPIRES 3.15.22 |
| STATEMENT OF OWNERSHIP | SIGNED AND DATED | SIGNED AND DATED |
| EXHIBIT A | INCLUDED | INCLUDED |
| CONTINUITY OF SERVICE | NO | YES |
| NEW JERSEY BUSINESS REGISTRATION | REQUIRED IF AWARDED | OK |
| HOLD PRICING BEYOND 60 DAYS | YES | YES |
| TOTAL BID AMOUNT | \$287,300.00 | \$ 309,940.49 |
| MANUFACTURER | TERRADYNE ARMORED VEHICLES INC. | LENCO INDUSTRIES, INC. |
| MODEL | MPV | FORD |
| YEAR | 2019 | 2017 |
| DELIVERY DATE | 19 WEEKS FROM RECEIPT OF ORDER | 10 MONTHS FROM CONTRACT AWARD |
| EXCEPTIONS | YES, SHERIFF DEPT TO REVIEW | YES, SHERIFF DEPT TO REVIEW |
| FATAL FLAW | NO | NO |

| BID RESULTS | | | |
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| AB2019-29 DENTAL SERVICES FOR THE MERCER COUNTY CORRECTION CENTER | | | |
| BID OPENING DATE: JULY 18, 2019 | | | |
| NO. OF BIDDERS: | 3 | | |
| NAME OF BIDDER: | CORRECTIONAL DENTAL ASSOCIATES | DENTAL HEALTH MANAGEMENT SOLUTIONS | DENTRUST OPTIMIZED CARE SOLUTIONS |
| ADDRESS | 192 WEST STATE STREET | 2001 WINDY TERRANCE STE F | 6097 EASTON ROAD |
| CITY, STATE, ZIP | TRENTON, NJ 08608 | CEDAR PARK, TX 78613 | PIPERSVILLE, PA 18947 |
| CONTACT | LESLIE A. HAYLING, JR., D.D.S. | SEAN RYAN | RISHI BHARDWAJ |
| TELEPHONE | 609.599.2800 | 512.270.5212 | 267.927.5000 |
| FAX | 609.599.4128 | 512.872.6038 | 267.927.5007 |
| E-MAIL | LHAYLINGJR@CDAPC.COM | SEAN.RYAN@USDENTALSOLUTIONS.COM | RBHARDWAJ@DENTRUSTOCS.COM |
| ADDENDUM NO. ONE | YES | YES | YES |
| NJ CONSUMER AFFAIRS LICENSURE | 22DI01259800 EXPIRES 10/31/2019 | 22DI01295500 EXPIRES 10/31/2019 | 22DI01759200 EXPIRES 10/31/2019 |
| INSURANCE CERTIFICATE | INCLUDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INSURANCE AND INDEMNIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK |
| STATEMENT OF OWNERSHIP DISCLOSURE | OK | OK | OK |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EIC | 35965 EXPIRES 6/15/22 | REQUIRED IF AWARDED | 10784 EXPIRES 5/15/20 |
| NON COLLUSION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXECUTIVE ORDER 98-1 | OK | OK | OK |
| HOLD PRICING BEYOND 60 DAYS | YES | YES | YES |
| CONTINUITY OF SERVICE | YES, CC TO REVIEW | YES, CC TO REVIEW | YES, CC TO REVIEW |
| REFERENCES | CORRECTION CENTER TO REVIEW | CORRECTION CENTER TO REVIEW | CORRECTION CENTER TO REVIEW |
| EXCEPTIONS | NONE | NONE | NONE |
| FATAL FLAW | NO | NO | NO |

| BID RESULTS | | | |
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| AB2019-29 ON-SITE DENTAL SERVICES FOR THE MERCER COUNTY CORRECTION CENTER | | | |
| TWO YEAR TERM WITH OPTION TO EXTEND ONE YEAR | | | |
| | CORRECTIONAL DENTAL ASSOCIATES | DENTAL HEALTH MANAGEMENT SOLUTIONS | DENTRUST OPTIMIZED CARE SOLUTIONS |
| COST YEAR ONE | | | |
| INSERT COST PER HOUR | \$ 156.00 | \$ 156.00 | \$ 206.75 |
| SERVICES PERFORMED MONDAY AND FRIDAY APPROXIMATELY SIX HOUR PER DAY, 12 HOURS PER WEEK | | | |
| 624 HOURS ANNUALLY | 624 | 624 | 624 |
| ANNUAL COST YEAR ONE | \$ 97,344.00 | \$ 97,344.00 | \$ 129,012.00 |
| COST YEAR TWO | | | |
| INSERT COST PER HOUR | \$ 159.12 | \$ 162.66 | \$ 206.75 |
| SERVICES PERFORMED MONDAY AND FRIDAY APPROXIMATELY SIX HOUR PER DAY, 12 HOURS PER WEEK | | | |
| 624 HOURS ANNUALLY | 624 | 624 | 624 |
| ANNUAL COST YEAR TWO | \$ 99,290.88 | \$ 101,499.84 | \$ 129,012.00 |
| TOTAL YEARS ONE AND TWO | \$ 196,634.88 | \$ 198,843.84 | \$ 258,024.00 |
| COST YEAR THREE (OPTION) | | | |
| INSERT COST PER HOUR | \$ 162.30 | \$ 167.54 | \$ 206.75 |
| SERVICES PERFORMED MONDAY AND FRIDAY APPROXIMATELY SIX HOUR PER DAY, 12 HOURS PER WEEK | | | |
| 624 HOURS ANNUALLY | 624 | 624 | 624 |
| ANNUAL COST YEAR THREE | \$ 101,275.20 | \$ 104,544.96 | \$ 129,012.00 |