	RFP RESULTS			
	CC2013-04B TRANSPORTATION ASSET MANAGEMENT SOFTWARE, IMPLEMENTATION AND SUPPORT FOR DEPARTMENT OF TRANSPORTATION			
	PROPOSAL OPENING DATE: 2.11.14			
DETAIL ANNUAL COSTS AND MAINTENANCE COSTS; DEFINE ADDITIONAL PROGRAMMING AS WELL; FACTOR ADDITIONAL CONCURRENT SEATS; AWARD THREE YEARS WITH TWO YEAR OPTION	**NOTE: RESPONDENTS ADDED PRICING LINES TO THE COUNTY COST PROPOSAL SHEET**			
NUMBER OF RESPONDENTS	**7**			
NAME OF RESPONDENT	**MASER CONSULTING P.A.**	**ASSETWORKS**	**SADA SYSTEMS**	**INFOR PUBLIC SECTOR, INC.**
ADDRESS	331 NEWMAN SPRINGS ROAD, SUITE 203	998 OLD EAGLE SCHOOL ROAD, SUITE 1215	5250 LANKERSHIM BLVD. SUITE 620	13560 MORRIS ROAD, SUITE 4100
CITY, STATE, ZIP	RED BANK, NJ 07701	WAYNE, PA 19087	NORTH HOLLYWOOD, CA 19601	ALPHARETTA, GA 30004
CONTACT	RICHARD M. MASER, P.E.	R. DAVID SADOO	TONY SAFOIAN	BRADFORD E. STEINER
TELEPHONE	732 383 1950	610 687 9202	818 766 2400	508 598 4110
FAX	732 383 1984	610 971 9447	818 766 0090	508 593 4118
E-MAIL	RMASER@MASERCONSULTING.COM	DAVID.SADOO@ASSETWORKS.COM	tony.safoian@sadasystems.com	BRAD.STEINER@INFOR.COM
EXTEND TO COOP	**YES**	**YES**	**YES**	**YES**
HOLD BEYOND 60 DAYS	WILL HOLD UP TO 180 DAYS	**YES**	**YES**	**YES**
INSURANCE CERTIFICATE	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED
PROJECT CONTACT	SUZANNE M. ZITZMAN, DIRECTOR OF GIS SERVICES	LYNN SONS	JASON LANDFRIED	KENNETH FORLEMU
	732 239 0493	610 687 9202		
ADDENDUM NO. ONE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
SOFTWARE	VUEWorks	ASSETWORKS EAM	GOOGLE TECHNOLOGIES	INFOR EAM
EMPLOYEE INFORMATION CERTIFICATE	5579 EXPIRES 7.15.16	REQUIRED IF AWARDED	REQUIRED IF AWARDED	40675 EXPIRES 7.15.15
IRAN CERTIFICATION	SIGNED	SIGNED	SIGNED	SIGNED
EXHIBIT A	INCLUDED	INCLUDED	REQUIRED IF AWARDED	INCLUDED
STOCKHOLDER DISCLOSURE	OK FOR PRIMARY AND DATA TRANSFER SOLUTIONS LLC AND ADVANCED INFRASTRUCTURE DESIGN, INC.	OK FOR PRIME; DID NOT PROVIDE FOR SUBCONTRACTOR	OK FOR PRIME AND SUBCONTRACTOR COLLINS ENGINEERING	OK
NEW JERSEY BUSINESS REGISTRATION	OK FOR PRIMARY AND DATA TRANSFER SOLUTIONS LLC AND ADVANCED INFRASTRUCTURE DESIGN, INC.	OK; REQUIRED FOR SUBCONTRACTOR	**OK FOR SUBCONTRACTOR; REQUIRED FOR SADA**	REQUIRED IF AWARDED
QUALFICATION STATEMENT, METHOD OF ACCOMPLISHMENT, PROJECT LEVEL OF EFFORT, GANTT CHART	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED
KEY PERSONNEL	INCLUDED	INCLUDED	INCLUDED	INCLUDED
SUBCONTRACTORS	DATA TRANSFER SOLUTIONS AND ADVANCED INFRASTRUCTURE DESIGN	STELLAR SERVICES	COLLINS ENGINEERS, INC.	NOT ENGAGING SUBCONTRACTORS
FEE PROPOSAL	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS	NONE	YES, REFER TO EXCEPTION PAGE; BROKE-OUT ADDITIONAL PROPOSAL FEES	NONE	TRADE SECRETS REFERENCED ON PAGE 1-1; EXCEPTIONS STATED PAGE 15-1-15-6; REFER TO ASSUMPTIONS PAGE 7-3
FATAL FLAW	NO	YES, SUBCONTRACTOR STOCKHOLDER DISCLOSURE	NO	NO

	MCMAHON ASSOCIATES, INC.	ASSUMED TOTAL COSTS FOR MAINTENANCE IN YEARS 1 - 3 AND 4 - 5 (ANNUAL COSTS X 3 + ANNUAL COSTS X 2)	
NAME OF RESPONDENT	**MCMAHON ASSOCIATES, INC.**	**DELCAN CORPORATION**	**AQUITAS SOLUTIONS, INC.**
ADDRESS	425 COMMERCE DRIVE, SUITE 200	8618 WESTWOOD CENTER DRIVE, SUITE 450	300 COLONIAL CENTER PKWY, SUITE 100
CITY, STATE, ZIP	FORT WASHINGTON, PA 19034	TYSONS, VA 22182	ROSWELL, GA 30076
CONTACT	JOHN S. DEPALMA	NIGEL ASTELL	ED MORRIS
TELEPHONE	215 283 9444	571 425 4930	562 598 7696
FAX	215 283 9446	703 752 6059	562 724 6055
E-MAIL	JDEPALMA@MCMAHONASSOCIATES.COM	N.ASTELL@DELCAN.COM	DMORRIS@AGUITAS-SOLUTIONS.COM
EXTEND TO COOP	**YES**	**YES**	**YES**
HOLD BEYOND 60 DAYS	**YES**	**NO**	**YES**
INSURANCE CERTIFICATE	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED
PROJECT CONTACT	BRIAN BERDEL	CHRISTOPHER ZEBROWSKI	ED MORRIS
ADDENDUM NO. ONE	SIGNED AND DATED	SIGNED AND DATED	SIGNED
SOFTWARE	TRAISR™	MATS	IBM MAXIMO
EMPLOYEE INFORMATION CERTIFICATE	41070 EXPIRES 12.15.16	REQUIRED IF AWARDED	REQUIRED IF AWARDED
IRAN CERTIFICATION	SIGNED	SIGNED	SIGNED
EXHIBIT A	INCLUDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE	OK FOR PRIME, OK FOR ENDEVOR LLC, OK FOR PRIME AE GROUP	OK	OK
NEW JERSEY BUSINESS REGISTRATION	OK FOR PRIME	OK	REQUIRED IF AWARDED
QUALFICATION STATEMENT, METHOD OF ACCOMPLISHMENT, PROJECT LEVEL OF EFFORT,	INCLUDED	INCLUDED	INCLUDED
REFERENCES	INCLUDED	INCLUDED	INCLUDED
KEY PERSONNEL	INCLUDED	INCLUDED	INCLUDED
SUBCONTRACTORS	ENDEVOR, LLC AND PRIME TECH (A DIVISION OF PRIME AE GROUP)	NOT ENGAGING SUBCONTRACTORS	NO SUBCONTRACTORS
FEE PROPOSAL	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS	NO EXCEPTIONS	NO EXCEPTIONS, PROPRIETARY INFORMATION STATED IN SECTION 5.1 TRADE SECRETS, CONFIRMED THAT COSTS IN SECTION 4.3.3 ARE ANNUAL	NONE
FATAL FLAW	NO	NO	NO

MASER CONSULTING P.A.			
Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Required for cost comparison **Provide total costs for all items** **(cost ranges not acceptable)**	- Enter $0.00, if no cost is associated with item - Enter N/A, if item is not offered		
4.3.1 Initial Implementation Services			
Basic Implementation			
Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation	$52,900.00		
PAVER Integration	$8,800.00		
GIS Dataset/ Data Files/Digital Documents Integration	$25,900.00		
Application Data Backup & Retrieval Configuration	$1,500.00		
Total Initial Implementation	**$89,100.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	$5,200.00		
Script or API Periodic Upload for 1 external source	$4,000.00		
Sungard NaviLine Integration	$6,870.00		
RTA/GasBoy Integration	$8,100.00		
Tiburon DispatchNow Integration	$16,000.00		
ESRI ArcGIS Enterprise Integration	$6,800.00		
Kronos iSeries v4.1 Integration	$6,870.00		
Executime Integration	$0.00		
TimeTrak Integration	$6,870.00		
WorkTech Time Integration	$6,870.00		
Key Tracer Systems Integration	$0.00		
KEYper Systems Integration	$0.00		
KeyWatcher Integration	$0.00		
Traka USA Integration	$0.00		
Kantech EntraPass Integration	$0.00		
Lenel OnGuard Integration	$0.00		
Upload or ETL 1 external spatial-enabled dataset	$2,400.00		
Upload or ETL 1 external relationally-linked table	$2,400.00		
Asset Dataset Upload Package #1	$4,300.00		
Asset Dataset Upload Package #2	$6,900.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$18,900.00	$18,900.00
Each added Concurrent User (or 4 named users)		$100.00	$100.00
Extended Hour Technical Support Availability (24/7)		$0.00	$0.00
Total Annual Basic Maintenance & Support		**$19,000.00**	**$19,000.00**
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		155.00	$167.65
Data Support Specialist Hourly Rate		120.00	$129.75
Application Support Specialist Hourly Rate		90.00	$96.80
Annual Support Package #1		5,440.00	$5,900.00
Annual Support Package #2		12,680.00	$13,700.00
Annual Support Package #3		46,620.00	$50,400.00
Annual Support Package #4		119,600.00	$129,350.00
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$200.00	$216.30
On-site User Training Hourly Rate		$200.00	$216.30
On-site Initial Training Package (10 users, 1 admin)		$9,800.00	$10,599.00
On-site User Training Package (5 days, 10 users)		$7,000.00	$7,570.00
On-site Administrator Training Package (2 days)		$2,800.00	$3,030.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs **for any items offered** **(subtract & add lines as necessary)**	Enter $0.00, if provided at no additional cost (cost ranges not acceptable)		
Other Time & Attendance System Integration	NO EXCEPTIONS	NO EXCEPTIONS, PROPRIETARY INFORMATION STATED IN SECTION 5.1 TRADE SECRETS, CONFIRMED THAT COSTS IN SECTOPM 4.3.3 ARE ANNUAL	
Other Key Management System Integration	$0.00		
Other Access Control System Integration	$0.00		
Other Enterprise Application Integration	$0.00		
Training Center Package (class size 14 and 8 AM - 5 PM, TRAINER FEE INCLUDED, RED BANK, NJ FACILITY		$2,200.00	$2,200.00
User Conference Registration		$0.00	$0.00
Regional Workshop/Class Registration		$0.00	$0.00
Other Application Module	$7,300.00	$1,100.00	$1,100.00

ASSETWORKS			
Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Required for cost comparison **Provide total costs for all items** (cost ranges not acceptable)	- Enter $0.00, if no cost is associated with item - Enter N/A, if item is not offered		
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$346,510.00		
HOSTING START-UP FEES	$7,500.00		
PAVER Integration	$21,700.00		
GIS Dataset/ Data Files/Digital Documents Integration	$26,080.00		
Application Data Backup & Retrieval Configuration	$0.00		
Total Initial Implementation	**$401,790.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	$21,700.00		
Script or API Periodic Upload for 1 external source	$20,880.00		
Sungard NaviLine Integration	$20,880.00		
RTA/GasBoy Integration	$17,080.00		
Tiburon DispatchNow Integration	$20,880.00		
ESRI ArcGIS Enterprise Integration	$23,160.00		
Kronos iSeries v4.1 Integration	$26,520.00		
Executime Integration	$20,880.00		
TimeTrak Integration	$20,880.00		
WorkTech Time Integration	$20,880.00		
Key Tracer Systems Integration	$23,160.00		
KEYper Systems Integration	$23,160.00		
KeyWatcher Integration	$23,160.00		
Traka USA Integration	$23,160.00		
Kantech EntraPass Integration	$23,160.00		
Lenel OnGuard Integration	$23,160.00		
Upload or ETL 1 external spatial-enabled dataset	$6,150.00		
Upload or ETL 1 external relationally-linked table	$6,150.00		
Asset Dataset Upload Package #1	$24,600.00		
Asset Dataset Upload Package #2	$24,600.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$15,000.00	$15,000.00
Each added Concurrent User (or 4 named users)		$1,000.00	$1,000.00
Extended Hour Technical Support Availability (24/7) (REFER TO ASSETWORKS ASSUMPTIONS)		$0.00	$0.00
Total Annual Basic Maintenance & Support		**$16,000.00**	**$16,000.00**
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		255.00	261.00
Data Support Specialist Hourly Rate		255.00	261.00
Application Support Specialist Hourly Rate		255.00	261.00
Annual Support Package #1		13,200.00	14,848.00
Annual Support Package #2		31,320.00	35,230.00
Annual Support Package #3		136,560.00	153,611.00
Annual Support Package #4		330,000.00	371,205.00
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$255.00	$261.00
On-site User Training Hourly Rate		$255.00	$261.00
On-site Initial Training Package (10 users, 1 admin)		$18,170.00	$20,438.00
On-site User Training Package (5 days, 10 users)		$12,250.00	$13,779.00
On-site Administrator Training Package (2 days)		$7,740.00	$8,706.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs **for any items offered** (subtract & add lines as necessary)	Enter $0.00, if provided at no additional cost NO EXCEPTIONS		
Other Time & Attendance System Integration	$23,160.00		
Other Key Management System Integration	$23,160.00		
Other Access Control System Integration	$25,160.00		
Other Enterprise Application Integration	$25,160.00		
Training Center Package		N/A	N/A
User Conference Registration		$1,034.00	$1,163.00
Regional Workshop/Class Registration		N/A	N/A
MOBILEfOCUS Table Solution (per device		$250.00	$250.00
Report Design and Dev Services (assumes 25 custom reports)	$70,200.00		
Business Process Assessment (BPA)	$85,280.00		
On-Going Support (First 90 Days)	$61,500.00		

SADA SYSTEMS			
Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Required for cost comparison **Provide total costs for all items** (cost ranges not acceptable)	- Enter $0.00, if no cost is associated with item - Enter N/A, if item is not offered		
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$545,000.00		
PAVER Integration	$19,995.00		
GIS Dataset/ Data Files/Digital Documents Integration	$15,955.00		
Application Data Backup & Retrieval Configuration	$20,455.00		
Total Initial Implementation	**$601,405.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	$11,995.00		
Script or API Periodic Upload for 1 external source	$5,995.00		
Sungard NaviLine Integration	$11,995.00		
RTA/GasBoy Integration	$11,995.00		
Tiburon DispatchNow Integration	$11,995.00		
ESRI ArcGIS Enterprise Integration	$0.00		
Kronos iSeries v4.1 Integration	$11,995.00		
Executime Integration	$11,995.00		
TimeTrak Integration	$11,995.00		
WorkTech Time Integration	$11,995.00		
Key Tracer Systems Integration	$11,995.00		
KEYper Systems Integration	$11,995.00		
KeyWatcher Integration	$11,995.00		
Traka USA Integration	$11,995.00		
Kantech EntraPass Integration	$11,995.00		
Lenel OnGuard Integration	$11,995.00		
Upload or ETL 1 external spatial-enabled dataset	$11,995.00		
Upload or ETL 1 external relationally-linked table	$11,995.00		
Asset Dataset Upload Package #1	$5,995.00		
Asset Dataset Upload Package #2	$5,995.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$404,200.00	$424,200.00
Each added Concurrent User (or 4 named users)		$0.00	$0.00
Extended Hour Technical Support Availability (24/7)		$20,200.00	$30,200.00
Total Annual Basic Maintenance & Support		**$424,400.00**	**$454,400.00**
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		236.50	260.15
Data Support Specialist Hourly Rate		214.50	235.95
Application Support Specialist Hourly Rate		$0.00	$0.00
Annual Support Package #1		$0.00	$0.00
Annual Support Package #2		$0.00	$0.00
Annual Support Package #3		$0.00	$0.00
Annual Support Package #4		$0.00	$0.00
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$0.00	$0.00
On-site User Training Hourly Rate		$0.00	$0.00
On-site Initial Training Package (10 users, 1 admin)		$0.00	$0.00
On-site User Training Package (5 days, 10 users)		$0.00	$0.00
On-site Administrator Training Package (2 days)		$0.00	$0.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs for any items offered (subtract & add lines as necessary)	Enter $0.00, if provided at no additional cost (cost ranges not acceptable)		
Other Time & Attendance System Integration	NO EXCEPTIONS	NO EXCEPTIONS, PROPRIETARY INFORMATION STATED IN SECTION 5.1 TRADE SECRETS, CONFIRMED THAT COSTS IN SECTOPM 4.3.3 ARE ANNUAL	
Other Key Management System Integration	$0.00		
Other Access Control System Integration	$0.00		
Other Enterprise Application Integration	$0.00		
Training Center Package		$0.00	$0.00
User Conference Registration		$0.00	$0.00
Regional Workshop/Class Registration		$0.00	$0.00
Other Application Module	$0.00	$0.00	$0.00

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Required for cost comparison **Provide total costs for all items** **(cost ranges not acceptable)**		**$109,021.76/YEAR (20 NAMED USERS FOR YEARS 1 - 3) MAINTENANCE, SUPPORT AND UPGRADES ARE INCLUDED IN SUBSCRIPTION FEES (XTREME PREMIUM SUPPORT** **- Enter N/A, if item is not offered**	
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$517,525.00		
PAVER Integration	$0.00		
GIS Dataset/ Data Files/Digital Documents Integration	$0.00		
Application Data Backup & Retrieval Configuration	$0.00		
Total Initial Implementation	**$517,525.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	N/A		
Script or API Periodic Upload for 1 external source	N/A		
Sungard NaviLine Integration	N/A		
RTA/GasBoy Integration	N/A		
Tiburon DispatchNow Integration	N/A		
ESRI ArcGIS Enterprise Integration	N/A		
Kronos iSeries v4.1 Integration	N/A		
Executime Integration	N/A		
TimeTrak Integration	N/A		
WorkTech Time Integration	N/A		
Key Tracer Systems Integration	N/A		
KEYper Systems Integration	N/A		
KeyWatcher Integration	N/A		
Traka USA Integration	N/A		
Kantech EntraPass Integration	N/A		
Lenel OnGuard Integration	N/A		
Upload or ETL 1 external spatial-enabled dataset	N/A		
Upload or ETL 1 external relationally-linked table	N/A		
Asset Dataset Upload Package #1	N/A		
Asset Dataset Upload Package #2	N/A		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$0.00	$0.00
Each added Concurrent User (or 4 named users)		$0.00	$0.00
OPTIONAL CRITICAL INCIDENT SUPPORT (60 MINUTE ON-SITE)		$500,000.00	
Extended Hour Technical Support Availability (24/7)		$0.00	$0.00
Total Annual Basic Maintenance & Support		**$500,000.00**	**$0.00**

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		$0.00	$0.00
Data Support Specialist Hourly Rate		$0.00	$0.00
Application Support Specialist Hourly Rate		$0.00	$0.00
Annual Support Package #1		$0.00	$0.00
Annual Support Package #2		$0.00	$0.00
Annual Support Package #3		$0.00	$0.00
Annual Support Package #4		$0.00	$0.00
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$25.00	$0.00
On-site User Training Hourly Rate		$225.00	$0.00
On-site Initial Training Package (10 users, 1 admin)		$9,900.00	$0.00
On-site User Training Package (5 days, 10 users)		$9,900.00	$0.00
On-site Administrator Training Package (2 days)		$4,500.00	$0.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs for any items offered (subtract & add lines as necessary)	**Enter $0.00, if provided at no additional cost**		**NO EXCEPTIONS**
Other Time & Attendance System Integration	$0.00		
Other Key Management System Integration	$0.00		
Other Access Control System Integration	$0.00		
Other Enterprise Application Integration	$0.00		
Training Center Package (class size and length)		$0.00	$0.00
User Conference Registration		$0.00	$0.00
Regional Workshop/Class Registration		$0.00	$0.00
Other Application Module	$0.00	$0.00	$0.00

ASSUMPTIONS: TIME AND MATERIALS ESTIMATE PROVIDED FOR BASIC IMPLEMENTATION. GIS & KRONOS INTERFACES INCLUDED IN BASIC IMPLEMENTATION ESTIMATE. TRAVEL ESTIMATED ON 42 TRIPS AT $1,800.00 PER TRIP. ALL OTHER INTEGRATION REQUIREMENTS REQUIRE ADDITIONAL DISCOVER TO PROVIDE ACCURATE ESTIMATES

PHASE SUMMARY	DURATION	HOURLY	EXTENDED
INITIATE	48	225.00	10,800
DESIGN	608	225.00	136,800
BUILD	904	190.93	172,600
DEPLOY	144	225.00	32,400
PROJECT MANAGEMENT	397	225.00	89,325
CONSULTING SERVICES TOTAL HOURS ESTIMATED	2,101		441,925.00
TRAVEL 42 TRIPS AT $1,800.00 PER TRIP			$75,600.00
TOTAL SERVICES AND TRAVEL			**$517,525.00**

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
MCMAHON			

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Required for cost comparison **Provide total costs for all items** **(cost ranges not acceptable)**	- Enter $0.00, if no cost is associated with item - Enter N/A, if item is not offered		
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$125,000.00		
PAVER Integration	$7,920.00		
GIS Dataset/ Data Files/Digital Documents Integration	$10,720.00		
Application Data Backup & Retrieval Configuration	$500.00		
Total Initial Implementation	**$144,140.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	$4,750.00		
Script or API Periodic Upload for 1 external source	$11,360.00		
Sungard NaviLine Integration	$10,000.00		
RTA/GasBoy Integration	$5,360.00		
Tiburon DispatchNow Integration	$10,720.00		
ESRI ArcGIS Enterprise Integration	$10,720.00		
Kronos iSeries v4.1 Integration	$7,500.00		
Executime Integration	$7,500.00		
TimeTrak Integration	$7,500.00		
WorkTech Time Integration	$7,500.00		
Key Tracer Systems Integration	$7,500.00		
KEYper Systems Integration	$8,000.00		
KeyWatcher Integration	$8,000.00		
Traka USA Integration	$8,000.00		
Kantech EntraPass Integration	$8,000.00		
Lenel OnGuard Integration	$8,000.00		
Upload or ETL 1 external spatial-enabled dataset	$0.00		
Upload or ETL 1 external relationally-linked table	$0.00		
Asset Dataset Upload Package #1	$0.00		
Asset Dataset Upload Package #2	$0.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$23,000.00	$23,000.00
Each added Concurrent User (or 4 named users)		$0.00	$0.00
Extended Hour Technical Support Availability (24/7)		$0.00	$0.00
Total Annual Basic Maintenance & Support		**$23,000.00**	**$23,000.00**

MCMAHON			
Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		$170.00	$170.00
Data Support Specialist Hourly Rate		$125.00	$125.00
Application Support Specialist Hourly Rate		$105.00	$105.00
Annual Support Package #1		$7,375.00	$7,375.00
Annual Support Package #2		$17,405.00	$17,405.00
Annual Support Package #3		$50,110.00	$50,110.00
Annual Support Package #4		$139,705.20	$139,705.20
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$170.00	$170.00
On-site User Training Hourly Rate		$170.00	$170.00
On-site Initial Training Package (10 users, 1 admin)		$8,260.00	$8,260.00
On-site User Training Package (5 days, 10 users)		$5,015.00	$5,015.00
On-site Administrator Training Package (2 days)		$3,540.00	$3,540.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs for any items offered (subtract & add lines as necessary)	**Enter $0.00, if provided at no additional cost** (cost ranges not acceptable)		
Other Time & Attendance System Integration	NO EXCEPTIONS	NO EXCEPTIONS, PROPRIETARY INFORMATION STATED IN SECTION 5.1 TRADE SECRETS, CONFIRMED THAT COSTS IN SECTOPM 4.3.3 ARE ANNUAL	
Other Key Management System Integration	$8,000.00		
Other Access Control System Integration	$8,000.00		
Other Enterprise Application Integration	$15,000.00		
Training Center Package (class size and length)		$0.00	$0.00
User Conference Registration		N/A	N/A
Regional Workshop/Class Registration		N/A	N/A
Other Application Module	$0.00	$0.00	$0.00

DELCAN			
Item	**Initial Cost**	**Annual Cost (Years 1-3)**	**Annual Cost (Years 4 & 5)**
Required for cost comparison **Provide total costs for all items** **(cost ranges not acceptable)**	**- Enter $0.00, if no cost is associated with item** **- Enter N/A, if item is not offered**		
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$75,000.00		
PAVER Integration	$25,000.00		
Motorola neoConneX AVL Integration	$15,000.00		
GIS Dataset/ Data Files/Digital Documents Integration	$75,000.00		
Application Data Backup & Retrieval Configuration	$4,000.00		
Total Initial Implementation	**$194,000.00**		
4.3.2 Additional Optional Implementation Services			
Script or API Periodic Upload for 1 external source	$35,000.00		
Sungard NaviLine Integration	$14,500.00		
RTA/GasBoy Integration	$14,500.00		
Tiburon DispatchNow Integration	$9,500.00		
ESRI ArcGIS Enterprise Integration	$40,000.00		
Kronos iSeries v4.1 Integration	$9,500.00		
Executime Integration	$19,500.00		
TimeTrak Integration	$19,500.00		
WorkTech Time Integration	$19,500.00		
Key Tracer Systems Integration	$9,500.00		
KEYper Systems Integration	$9,500.00		
KeyWatcher Integration	$9,500.00		
Traka USA Integration	$9,500.00		
Kantech EntraPass Integration	$9,500.00		
Lenel OnGuard Integration	$9,500.00		
Upload or ETL 1 external spatial-enabled dataset	$9,500.00		
Upload or ETL 1 external relationally-linked table	$9,500.00		
Asset Dataset Upload Package #1	$15,000.00		
Asset Dataset Upload Package #2	$35,000.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$75,000.00	$75,000.00
Each added Concurrent User (or 4 named users)		$1,200.00	$1,200.00
Extended Hour Technical Support Availability (24/7)		$20,000.00	$20,000.00
Total Annual Basic Maintenance & Support		**$96,200.00**	**$96,200.00**

DELCAN			
Item	**Initial Cost**	**Annual Cost (Years 1-3)**	**Annual Cost (Years 4 & 5)**
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		$278.44	$298.28
Data Support Specialist Hourly Rate		$164.45	$176.16
Application Support Specialist Hourly Rate		$120.33	$128.19
Annual Support Package #1		$11,431.04	$12,245.12
Annual Support Package #2		$25,719.84	$27,551.52
Annual Support Package #3		$77,157.68	$85,957.04
Annual Support Package #4		$200,037.68	$224,197.04
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above		$178.61	$191.33
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$150.00	$160.68
On-site User Training Hourly Rate		$150.00	$160.68
On-site Initial Training Package (10 users, 1 admin)		$11,200.00	$11,997.72
On-site User Training Package (5 days, 10 users)		$8,000.00	$8,569.80
On-site Administrator Training Package (2 days)		$3,200.00	$3,427.92

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs for any items offered (subtract & add lines as necessary)	**Enter $0.00, if provided at no additional cost** **NO EXCEPTIONS**		
Other Time & Attendance System Integration	40,000.00		
Other Key Management System Integration	25,000.00		
Other Access Control System Integration	25,000.00		
Other Enterprise Application Integration	25,000.00		
Training Center Package (class size and length)		$0.00	$0.00
User Conference Registration		$0.00	$0.00
Regional Workshop/Class Registration		$0.00	$0.00
Other Application Module	$0.00	$0.00	$0.00

MAINTENANCE COSTS ON PROPOSAL PAGE (IN RESPONSE) ARE STATED AS GRAND TOTAL FOR YEARS 1-3 AND 4-5 (MULTIPLIED BY 3 AND 2)

AQUITAS			
Item	**Initial Cost**	**Annual Cost (Years 1-3)**	**Annual Cost (Years 4 & 5)**
Required for cost comparison **Provide total costs for all items** (cost ranges not acceptable)	- Enter $0.00, if no cost is associated with item - Enter N/A, if item is not offered		
4.3.1 Initial Implementation Services			
Basic Implementation *Include configuration of all application & security requirements, asset tables & analysis modules, form & report templates, and user permissions; testing; meetings/travel and report preparation*	$242,000.00		
PAVER Integration	$18,600.00		
GIS Dataset/ Data Files/Digital Documents Integration	$41,000.00		
Application Data Backup & Retrieval Configuration	$7,800.00		
Total Initial Implementation	**$309,400.00**		
4.3.2 Additional Optional Implementation Services			
Motorola neoConneX AVL Integration	$24,000.00		
Script or API Periodic Upload for 1 external source	$24,000.00		
Sungard NaviLine Integration	$24,000.00		
RTA/GasBoy Integration	$24,000.00		
Tiburon DispatchNow Integration	$24,000.00		
ESRI ArcGIS Enterprise Integration	$24,000.00		
Kronos iSeries v4.1 Integration	$24,000.00		
Executime Integration	$24,000.00		
TimeTrak Integration	$24,000.00		
WorkTech Time Integration	$24,000.00		
Key Tracer Systems Integration	$24,000.00		
KEYper Systems Integration	$24,000.00		
KeyWatcher Integration	$24,000.00		
Traka USA Integration	$24,000.00		
Kantech EntraPass Integration	$24,000.00		
Lenel OnGuard Integration	$24,000.00		
Upload or ETL 1 external spatial-enabled dataset	$12,800.00		
Upload or ETL 1 external relationally-linked table	$12,800.00		
Asset Dataset Upload Package #1	$6,400.00		
Asset Dataset Upload Package #2	$6,400.00		
4.3.3 Basic Maintenance & Support			
5 Concurrent Users (or 20 named users) *Total must reflect all application maintenance fees, standard technical support fees, and any costs involved in providing on-demand mediated training*		$34,036.00	$31,563.00
Each added Concurrent User (or 4 named users)		$2,160.00	$2,381.00
Extended Hour Technical Support Availability (24/7)		$0.00	$0.00
Total Annual Basic Maintenance & Support		**$36,196.00**	**$33,944.00**
4.3.4 Additional Optional Maintenance & Support			
Project Manager Hourly Rate		$195.00	$205.00
Data Support Specialist Hourly Rate		$180.00	$190.00
Application Support Specialist Hourly Rate		$180.00	$190.00
Annual Support Package #1		$6,700.00	$7,800.00
Annual Support Package #2		$15,000.00	$17,400.00
Annual Support Package #3		$75,000.00	$87,000.00
Annual Support Package #4		$202,000.00	$234,000.00
4.3.5 On-demand Mediated Training			
Include any cost in 4.3.3 above			
4.3.6 Additional Optional Training			
On-site Administrator Training Hourly Rate		$195.00	$205.00
On-site User Training Hourly Rate		$180.00	$190.00
On-site Initial Training Package (10 users, 1 admin)		$9,000.00	$10,500.00
On-site User Training Package (5 days, 10 users)		$9,000.00	$10,500.00
On-site Administrator Training Package (2 days)		$10,000.00	$11,500.00

Other Additional Optional Costs (not required for cost comparison, may be considered for §6.9.2 Solution Abilities & Limitations)

Item	Initial Cost	Annual Cost (Years 1-3)	Annual Cost (Years 4 & 5)
Provide specific name and total costs **for any items offered** (subtract & add lines as necessary)	Enter $0.00, if provided at no additional cost (cost ranges not acceptable)		
Other Time & Attendance System Integration	NO EXCEPTIONS	NO EXCEPTIONS, PROPRIETARY INFORMATION STATED IN SECTION 5.1 TRADE SECRETS, CONFIRMED THAT COSTS IN SECTOPM 4.3.3 ARE ANNUAL	
Other Key Management System Integration	24,000.00		
Other Access Control System Integration	24,000.00		
Other Enterprise Application Integration	24,000.00		
Training Center Package (class size and length)		$0.00	$0.00
User Conference Registration		$2,000.00	$2,500.00
Regional Workshop/Class Registration		$0.00	$0.00
Other Application Module	$0.00	$0.00	$0.00
REFER TO NOTES ON PAGE 46			

BID RESULTS	
CK09MERCER2013-20 ONE (1) 2014 TRUAX FLEX II-816 GRASS DRILL SEERDER OR EQUIVALENT AND ONE (1) 2014 TRUAX FLEX II-812 GRASS DRILL SEEDER OR EQUIVALENT FOR THE MERCER COUNTY PC AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM	
BID OPENING DATE: FEBRUARY 11, 2014	
AWARD ONE YEAR; DELIVERY FOB 60 DAYS; WARRANTY ONE YEAR;	
NUMBER OF RESPONDENTS	1
NAME OF BIDDER	TRUAX COMPANY INC.
ADDRESS	4300 QUEBEC AVENUE N
CITY, STATE, ZIP	NEW HOPE, MN 55428
CONTACT	JAMES TRUAX
TELEPHONE	763 537 6639
FAX	763 537 8353
E-MAIL	TRUAX3@QWESTOFFICE.NET
EXTEND TO COOP MEMBERS	YES
HOLD PRICING CONSIDERATION GREATER THAN 60 DAYS	YES
CONTINUITY OF SERVICE	YES
INSURANCE REQUIREMENTS	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE	OK
NEW JERSEY BUSINESS REGISTRATION	OK
EIC	REQUIRED IF AWARDED
EXECUTIVE ORDER 98-1	OK
EXHIBIT A	INCLUDED
IRAN CERTIFICATION	REQUIRED IF AWARDED
UNIT COST FOR ONE (1) 2014 TRUAX FLEX 11-816 GRASS DRILL SEEDER	$ 25,079.00
UNIT COST FOR ONE (1) 2014 TRUAX FLEX 11-812 GRASS DRILL SEEDER	$ 19,964.00
GRAND TOTAL COST	$ 45,043.00
MANUFACTURER	TRUAX COMPANY INC.
MODEL	TRUAX FLEX II-816 AND 812
YEAR	2014
DELIVERY	30 DAYS AFTER ORDER PLACED
EXCEPTIONS	NONE INCLUDED, BROCHURES INCLUDED, FORWARD TO FRANK ZABAWA
FATAL FLAW	NO

PROPOSAL RESULTS
RFP2014-02 SALE OF PROPERTY AT 300 SOUTH CLINTON AVENUE, TRENTON, NEW JERSEY
PROPOSAL OPENING DATE: 2.11.14
NO PROPOSALS RECEIVED