

REPROCUREMENT RESULTS		
CC2013-02B MEDICAL AND MENTAL HEALTHCARE FOR MERCER COUNTY CORRECTION CENTER FOR TWO YEARS WITH ONE YEAR OP		
MARCH 21, 2014		
THIS IS A REPROCUREMENT AS PROPOSALS WERE REJECTED THROUGH RESOLUTION 2013-457 AS THEY WERE OVER BUDGET	ADD ALTERNATE FOR DIRECTOR OF NURSING	
NUMBER OF RESPONDENTS	2	
NAME OF RESPONDENT	CFG HEALTH SYSTEMS LLC	COMMUNITY EDUCATION CENTERS INC.
ADDRESS	765 E. RT. 70 BUILDING A 100	35 FAIRFIELD PLACE
CITY, STATE, ZIP	MARLTON, NJ 08053	WEST CALDWELL, NJ 07006
CONTACT	LES PASCHALL	ROBERT R. DETORE OR MARLENE RIORDAN
WEBSITE OR E-MAIL	LPASCHALL@CFGPC.COM	JCLANCY@CECINTL.COM
TELEPHONE	856 797 4803	973 226 2900 EXT 233
FAX	856 797 4813	973 740 1793
HOLD PRICING BEYOND 60 DAYS	YES	YES
INSURANCE 1 AND 2MM GL, 1MM AUTO, 1 AND 3MM PROF LIAB REQUIRED AND INDEMNIFICATION	INCLUDED	INCLUDED
ADDENDUM NO. 1	SIGNED AND DATED	SIGNED AND DATED
AFFIRMATIVE ACTION CERTIFICATE	32347 EXPIRES 5/15/14	50289 EXPIRES 3/15/2016
EXHIBIT A	INCLUDED	OK
STOCKHOLDER DISCLOSURE	OK	OK
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED
NEW JERSEY BUSINESS REGISTRATION	OK	OK
THREE REFERENCES SIMILAR SCOPE	PAGE 30, ESSEX, HUDSON, ATLANTIC COUNTIES, SALEM HUDSON, BUCKS COUNTIES	INCLUDED
POLICY AND PROCEDURE MANUAL	INCLUDED, PROPRIETARY	INCLUDED A DRAFT COPY
COST SAVINGS	PAGE 36	ANALYSIS INCLUDED
STAFFING	INCLUDED	INCLUDED
QUESTIONNAIRE:	INCLUDED	INCLUDED REFER TO PAGE 36
MENTAL HEALTH SERVICES:	SECTION 8	
QUALIFICATION STATEMENT	INCLUDED	INCLUDED
PROPOSED SERVICES	INCLUDED	INCLUDED
CQI	INCLUDED	INCLUDED
REPORTING AND RECORDKEEPING	INCLUDED	INCLUDED
CONTINUING CARE AND RE-ENTRY	INCLUDED	INCLUDED
MEDICAL HEALTH SERVICES:	SECTION 9	
OBJECTIVES	INCLUDED	INCLUDED
AFFORDABLE CARE ACT	SECTION 9 ASSIST INMATES IN NAVIGATION/MEDICAID APP	INCLUDED
PROGRAM ADMINISTRATION	INCLUDED	INCLUDED
CQI	INCLUDED	INCLUDED
RECORDKEEPING	INCLUDED	INCLUDED
UTILIZATION REVIEW AND COST CONTAINMENTS	INCLUDED	INCLUDED
EXCEPTIONS	NOT REFERENCED	NOT REFERENCED
FATAL FLAW	NO	NO

CC2013-02B MARCH 21, 2014 MEDICAL HEALTH SERVICES PROPOSAL FOR THE MERCER COUNTY CORRECTION CENTER

PROGRAM COST YEAR ONE	HOURS PER WEEK	HOURLY RATE	WEEKLY RATE	TOTAL	HOURLY RATE	WEEKLY RATE	TOTAL
		CFG			CEC		
MEDICAL DIRECTOR	35	\$ 135.947	\$ 4,758.15	\$ 247,423.79	\$ 117.38	\$ 4,108.30	\$ 213,631.60
ADMINISTRATOR	35	\$ 73.370	\$ 2,567.95	\$ 133,533.53	\$ 54.28	\$ 1,899.80	\$ 98,789.60
ASSISTANT ADMINISTRATOR	35	\$ 45.254	\$ 1,583.90	\$ 82,362.80	\$ 27.14	\$ 949.90	\$ 49,394.80
NURSE PRACTITIONER	35	\$ 70.920	\$ 2,482.19	\$ 129,073.68	\$ 64.63	\$ 2,262.05	\$ 117,626.60
COST FOR:							
UTILIZATION REVIEW				\$ 26,523.00			\$ 30,000.00
ADMINISTRATIVE COSTS				\$ 115,839.00			\$ 128,200.00
NURSING CONTINUING ED (CEC ADDED)							\$ 10,000.00
PROGRAM COST YEAR ONE				\$ 734,755.80			\$ 647,642.60
ALTERNATE DIRECTOR OF NURSING	35	\$ 61.735	\$ 2,160.72	\$ 112,357.47	\$ 74.63	\$ 2,612.06	\$ 135,827.00
PROGRAM COST YEAR TWO	HOURS PER WEEK	HOURLY RATE	WEEKLY RATE	TOTAL	HOURLY RATE	WEEKLY RATE	TOTAL
MEDICAL DIRECTOR	35	\$ 140.026	\$ 4,900.89	\$ 254,846.51	\$ 122.73	\$ 4,295.55	\$ 223,368.60
ADMINISTRATOR	35	\$ 75.571	\$ 2,644.99	\$ 137,539.53	\$ 56.75	\$ 1,986.25	\$ 103,285.00
ASSISTANT ADMINISTRATOR	35	\$ 46.612	\$ 1,631.42	\$ 84,833.68	\$ 28.38	\$ 993.30	\$ 51,651.60
NURSE PRACTITIONER	35	\$ 73.047	\$ 2,556.65	\$ 132,945.89	\$ 68.04	\$ 2,381.40	\$ 123,832.80
COST FOR:							
UTILIZATION REVIEW				\$ 27,318.69			\$ 31,500.00
ADMINISTRATIVE COSTS				\$ 119,314.17			\$ 134,200.00
NURSING CONTINUING ED (CEC ADDED)							\$ 10,000.00
PROGRAM COST YEAR TWO				\$ 756,798.47			\$ 677,838.00
GRAND TOTAL YEAR ONE AND TWO				\$ 1,491,554.27			\$ 1,325,480.60
ALTERNATE DIRECTOR OF NURSING	35	\$ 63.587	\$ 2,225.54	\$ 115,728.20	\$ 78.04	\$ 2,731.40	\$ 142,032.80
OPTION YEAR THREE STAFFING	HOURS PER WEEK	HOURLY RATE	WEEKLY RATE	TOTAL	HOURLY RATE	WEEKLY RATE	TOTAL
MEDICAL DIRECTOR	35	\$ 144.226	\$ 5,047.92	\$ 262,491.90	\$ 128.46	\$ 4,496.10	\$ 233,797.20
ADMINISTRATOR	35	\$ 77.838	\$ 2,724.34	\$ 141,665.72	\$ 59.41	\$ 2,079.35	\$ 108,126.20
ASSISTANT ADMINISTRATOR	35	\$ 48.010	\$ 1,680.36	\$ 87,378.69	\$ 29.70	\$ 1,039.50	\$ 54,054.00
NURSE PRACTITIONER	35	\$ 75.239	\$ 2,633.35	\$ 136,934.27	\$ 71.68	\$ 2,508.80	\$ 130,457.60
COST FOR:							
UTILIZATION REVIEW				\$ 28,138.25			\$ 33,075.00
ADMINISTRATIVE COSTS				\$ 122,893.60			\$ 140,500.00
NURSING CONTINUING ED (CEC ADDED)							\$ 10,000.00
PROGRAM COST OPTION YEAR THREE				\$ 779,502.43			\$ 710,010.00
ALTERNATE DIRECTOR OF NURSING	35	\$ 65.495	\$ 2,292.31	\$ 119,200.04	\$ 81.68	\$ 2,858.80	\$ 148,657.60
YEAR ONE				\$ 734,755.80			\$ 647,642.60
YEAR ONE WITH DON				\$ 847,113.27			\$ 783,469.60
YEAR TWO				\$ 756,798.47			\$ 677,838.00
YEAR TWO WITH DON				\$ 872,526.67			\$ 819,870.80
YEAR THREE				\$ 779,502.43			\$ 710,010.00
YEAR THREE WITH DON				\$ 898,702.47			\$ 858,667.60

CC2013-02B MARCH 21, 2014 MENTAL HEALTH SERVICES PROPOSAL FOR THE MERCER COUNTY CORRECTION CENTER

YEAR ONE STAFFING	HOURS PER WEEK	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST
		CFG				CEC			
SOCIAL WORKER, BS	35	\$ 32.49	\$ 1,137.08	52	\$ 59,127.92	\$ 32.25	\$ -	52	\$ 58,695.00
SOCIAL WORKER, MSW	35	\$ 40.23	\$ 1,408.05	52	\$ 73,218.60	\$ 39.42	\$ -	52	\$ 71,744.40
SOCIAL WORKER, BS, PART TIME	15	\$ 33.67	\$ 505.05	52	\$ 26,262.60	\$ 36.52	\$ -	52	\$ 28,485.60
PSYCHOLOGIST	35	\$ 87.16	\$ 3,050.54	52	\$ 158,627.85	\$ 78.84	\$ -	52	\$ 143,488.80
PSYCHIATRIST	15	\$ 147.51	\$ 2,212.68	52	\$ 115,059.44	\$ 208.70	\$ -	52	\$ 162,786.00
ADMINISTRATIVE COSTS					\$ 69,255.19				\$ 50,000.00
TOTAL YEAR ONE					\$ 501,551.60				\$ 515,199.80
YEAR TWO	HOURS PER WEEK	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST
SOCIAL WORKER, BS	35	\$ 33.46	\$ 1,171.19	52	\$ 60,901.76	\$ 33.54	\$ -	52	\$ 61,042.80
SOCIAL WORKER, MSW	35	\$ 41.44	\$ 1,450.29	52	\$ 75,415.16	\$ 40.99	\$ -	52	\$ 74,601.80
SOCIAL WORKER, BS, PART TIME	15	\$ 34.68	\$ 520.20	52	\$ 27,050.49	\$ 37.98	\$ -	52	\$ 29,624.40
PSYCHOLOGIST	35	\$ 89.77	\$ 3,142.05	52	\$ 163,386.69	\$ 81.98	\$ -	52	\$ 149,203.60
PSYCHIATRIST	15	\$ 151.94	\$ 2,279.06	52	\$ 118,511.23	\$ 217.03	\$ -	52	\$ 169,283.40
ADMINISTRATIVE COSTS					\$ 71,332.85				\$ 52,500.00
TOTAL YEAR TWO					\$ 516,598.18				\$ 536,256.00
GRAND TOTAL YEAR ONE AND TWO					\$ 1,018,149.78				\$ 1,051,455.80
OPTION YEAR THREE	HOURS PER WEEK	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST	INSERT HOURLY RATE	INSERT RATE PER WEEK	WEEKS PER YEAR	INSERT ANNUAL COST
SOCIAL WORKER, BS	35	\$ 34.47	\$ 1,206.32	52	\$ 62,728.81	\$ 34.90	\$ -	52	\$ 63,518.00
SOCIAL WORKER, MSW	35	\$ 42.68	\$ 1,493.80	52	\$ 77,677.61	\$ 42.66	\$ -	52	\$ 77,641.20
SOCIAL WORKER, BS, PART TIME	15	\$ 35.72	\$ 535.81	52	\$ 27,861.99	\$ 39.52	\$ -	52	\$ 30,825.60
PSYCHOLOGIST	35	\$ 92.47	\$ 3,236.31	52	\$ 168,288.29	\$ 85.31	\$ -	52	\$ 155,264.20
PSYCHIATRIST	15	\$ 156.50	\$ 2,347.43	52	\$ 122,066.56	\$ 225.85	\$ -	52	\$ 176,163.00
ADMINISTRATIVE COSTS					\$ 73,472.83				\$ 55,125.00
TOTAL OPTION YEAR THREE					\$ 532,096.09				\$ 558,537.00