

BID RESULTS				
BID OPENING: NOVEMBER 4, 2021				
CK09MERCER2021-19 TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM				
				NO BID: COMPASS MINERALS, 9900 WEST 109TH STREET, OVERLAND PARK, KS 66210 NO BID: CARGILL DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD. SUITE 450 NORTH OLMSTED, OH 44070
NO. OF BIDDERS:	4			
NAME OF BIDDER	MORTON SALT, INC.	RIVERSIDE CONSTRUCTION MATERIALS, INC.	CHEMICAL EQUIPMENT LABS INC.	ATLANTIC SALT, INC.
ADDRESS	444 . LAKE STREET, SUITE 3000	355 NEWBOLD ROAD	3920 A. PROVIDENCE RD.	134 MIDDLE STREET, SUITE 210
CITY, STATE, ZIP	CHICAGO, IL 60606	FAIRLESS HILLS, PA 19030	NEWTOWN SQUARE, PA 19073	LOWELL, MA 01852
CONTACT	ANTHONY T. PATTON	LAURENCE J. SILIVI III	JOHN P. MORGAN	SHELAGH E. MAHONEY
TELEPHONE	855-665-4540	215-295-0777	610- 497- 9390	978-453-4911
FAX	312-896-9208	N/A	610 -497 -9524	978-251-8244
E-MAIL	<a href="mailto:BUYROADSALT@MORTONSALT.COM">BUYROADSALT@MORTONSALT.COM</a>	<a href="mailto:LSILVI3@SILVI.COM">LSILVI3@SILVI.COM</a>	<a href="mailto:JPM@CHEMICALEQUIPMENTLABS.COM">JPM@CHEMICALEQUIPMENTLABS.COM</a>	<a href="mailto:INFO@ATLANTICSALT.COM">INFO@ATLANTICSALT.COM</a>
NJ SAVI DESIGNATION	N/A	N/A	N/A	N/A
PORT LOCATION: PICKUP AVAILABLE	YES	YES	YES	NO
ADDRESS	1121 BORDENTOWN ROAD	7900 N. RADCLIFF STREET	1000 SOUTH PORT	
CITY, STATE, ZIP	MORRISVILLE, PA 19067	BRISTOL , PA 19007	FAIRLESS HILLS, PA 19030	
CONTACT FOR ORDERING OF SALT	CUSTOMER SERVICE DEPT.	KRISTEN LOVINS	PAULA TURNBACH	DIANA BANJANY
TELEPHONE	1855-665- 4540	1800-426-6273 EXT#2	610- 497- 9390	718-816-7200
FAX	630 -214 -0725 (ATTN:ROAD SALT DEPT)	N/A	610- 497- 9524	718-981-8420
EMAIL	<a href="mailto:BUYROADSALT@MORTONSALT.COM">BUYROADSALT@MORTONSALT.COM</a>	<a href="mailto:SALTORDERS@SILVI.COM">SALTORDERS@SILVI.COM</a>	<a href="mailto:ORDERS@CHEMICALEQUIPMENTLABS.COM">ORDERS@CHEMICALEQUIPMENTLABS.COM</a>	<a href="mailto:SALTADY@ATLANTICSALT.COM">SALTADY@ATLANTICSALT.COM</a>
INDEMNIFICATION AND INSURANCE REQUIREMENTS	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	OK
STATEMENT OF OWNERSHIP	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
EIC	52685 EXPIRES 4.15.23	61550 EXPIRES 8.15.26	56722 EXPIRES 11.15.23	5836 EXPIRES 10.15.26
HOLD PRICING BEYOND 60 DAYS	NO	NO	NO	NO
EXTEND TO COOP	YES	YES	YES	YES
CONTINUITY OF SERVICE	YES, SEE PAGE 58	YES, SEE PAGE 58	YES, SEE PAGE 58	YES, SEE PAGE 58
EXCEPTIONS	NONE	NONE	NONE	NONE
FATAL FLAW	NO	NO	NO	NO

CK09MERCER2021-19 PROPOSAL PAGE FOR TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF TWO (2) YEARS

	MORTON SALT, INC.			RIVERSIDE CONSTRUCTION MATERIAL, INC.			CHEMICAL EQUIPMENT LABS OF DE INC.			ATLANTIC SALT		
	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT
COUNTY OF MERCER: (D.O.T. - 1,500 UNTREATED & 16000 TREATED; P.C. - 600 TREATED AND 500 SOLAR SALT)	1,500	16,600	500	1,500	16,600	500	1,500	16,600	500	1,500	16,600	500
<b>COST PER TON DELIVERED</b>	\$ 58.93	\$ 73.93	NO BID	\$ 60.00	\$ 75.75	NO BID	\$ 74.01	\$ 82.12	\$ 74.01	\$ 75.00	\$ 95.00	\$ 85.00
<b>TOTAL COST *BASIS OF AWARD*</b>	\$ 88,395.00	\$ 1,227,238.00	NO BID	\$ 90,000.00	\$ 1,257,450.00	NO BID	\$ 111,015.00	\$ 1,363,192.00	\$ 37,005.00	\$ 112,500.00	\$ 1,577,000.00	\$ 42,500.00
<b>COST PER TON FOR PICK-UP BY CONTRACTING UNIT</b>	\$ 58.00	\$ 73.00	NO BID	\$ 60.00	\$ 75.75	NO BID	\$ 74.01	\$82.12	\$ 74.01	NO BID	NO BID	NO BID