

BID RESULTS

BID OPENING: NOVEMBER 2, 2023

CK09MERCER2023-15 TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM

NO. OF BIDDERS:	5				
NAME OF BIDDER	MORTON SALT, INC.	RIVERSIDE CONSTRUCTION MATERIALS, INC.	CHEMICAL EQUIPMENT LABS INC.	ATLANTIC SALT, INC.	PHEONIX CONTRACTING
ADDRESS	444 LAKE STREET, SUITE 3000	355 NEWBOLD ROAD	3920 A. PROVIDENCE RD.	134 MIDDLE STREET, SUITE 210	9915 SMARTY JONES DR.
CITY, STATE, ZIP	CHICAGO, IL 60606	FAIRLESS HILLS, PA 19030	NEWTOWN SQUARE, PA 19073	LOWELL, MA 01852	RUSKIN FL, 33573
CONTACT	ANTHONY T. PATTON	RICH AUGUSTENSEN	JOHN P. MORGAN	SHELAGH E. MAHONEY	JOSH PARSITTIE
TELEPHONE	855-665-4540	215-295-0777	610- 497- 9390	978-453-4911	330-749-5383
FAX	312-896-9208	215-295-0630	610 -497 -9524	978-251-8244	N/A
E-MAIL	BIDS@MORTONSALT.COM	RAUGUSTENSEN@SILVI.COM	JPM@CHEMICALEQUIPMENTLABS.COM	INFO@ATLANTICSALT.COM	JOSH@PHXCONTRACTING.COM
NJ SAVI DESIGNATION	N/A	N/A	N/A	N/A	N/A
PORT LOCATION: PICKUP AVAILABLE	YES	YES	YES	YES	YES
ADDRESS	1121 BORDENTOWN ROAD	7900 N. RADCLIFF STREET	85 E 2ND STREET	184 MARSH ST.	1675 CROWN POINT RD
CITY, STATE, ZIP	MORRISVILLE, PA 19067	BRISTOL , PA 19007	BAYONNE, NJ 07022	NEWARK NJ,	DEPTFORD NJ, 08086
CONTACT FOR ORDERING OF SALT	CUSTOMER SERVICE DEPT.	RICH AUGUSTENSEN	PAULA TURNBACH	DIANA BANJANY	JOSH PARSITTIE
TELEPHONE	1855-665- 4540	215-295-0777	610- 497- 9390	718-816-7200	330-749-5383
FAX	630 -214 -0725 (ATTN:ROAD SALT DEPT)	215-295-0630	610- 497- 9524	718-981-8420	N/A
EMAIL	BUYROADSALT@MORTONSALT.COM	RAUGUSTENSEN@SILVI.COM	ORDERS@CHEMICALEQUIPMENTLABS.COM	SALTLDY@ATLANTICSALT.COM	JOSH@PHXCONTRACTING.COM
INDEMNIFICATION AND INSURANCE REQUIREMENTS	SIGNED AND DATED	REQUIRED IF AWARDED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	OK	REQUIRED IF AWARDED
STATEMENT OF OWNERSHIP	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
EIC	52685 EXPIRES 4.15.26	61550 EXPIRES 8.15.26	56722 EXPIRES 11.15.23	5836 EXPIRES 10.15.26	REQUIRED IF AWARDED
EXTEND TO COOP	YES	YES	YES	YES	YES
CONTINUITY OF SERVICE	YES	DID NOT CHECK YES OR NO/REQUIRED IF AWARDED	YES	YES	YES
EXCEPTIONS	NONE	NONE	NONE	YES	NONE
FATAL FLAW	NO	NO	NO	NO	NO

CK09MERCER2023-15 TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF TWO (2) YEARS PROPOSAL PAGE

AGENCY	MORTON SALT (PRIMARY)			RIVERSIDE CONSTRUCTION MATERIALS (SECONDARY)			CHEMICALS EQUIPMENT LABS OF DE INC.			ATLANTIC SALT INC.			PHOENIX CONTRACTING		
	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT	UNTREATED TONS	TREATED TONS	SOLAR SALT
COUNTY OF MERCER: (D.O.T. - 1,500 UNTREATED & 16,000 TREATED; P.C. - 600 TREATED)	1,500	16,600	500	1,500	16,600	500	1,500	16,600	500	1,500	16,600	500	1,500	16,600	500
COST PER TON DELIVERED	\$ 58.85	\$ 73.85	NO BID	\$ 60.00	\$ 80.00	NO BID	\$ 78.00	\$ 95.00	\$ 84.00	\$ 85.00	\$ 120.00	\$ 95.00	\$ 99.50	\$ 118.00	\$ 199.00
TOTAL COST *BASIS OF AWARD*	\$ 88,275.00	\$ 1,225,910.00	NO BID	\$ 90,000.00	\$ 1,328,000.00	NO BID	\$ 117,000.00	\$ 1,577,000.00	\$ 42,000.00	\$ 127,500.00	\$ 1,992,000.00	\$ 47,500.00	\$ 149,250.00	\$ 1,958,800.00	\$ 99,500.00
COST PER TON FOR PICK-UP BY CONTRACTING UNIT	\$ 58.00	\$ 73.00	NO BID	\$ -	\$ -	NO BID	\$ 78.00	\$ 95.00	\$ 84.00	\$ 85.00	\$ 120.00	\$ 95.00	\$ 90.00	\$ 100.00	\$ 75.00