

PROPOSAL RESULTS

RP2016-02 AS ACTUARIAL SERVICES FOR THE MERCER COUNTY INSURANCE COMMISSION

November 3, 2016

AWARD CONTRACT FOR ONE YEAR:							
NO. OF RESPONDERS	7						
NAME OF RESPONDENT	THE ACTUARIAL ADVANTAGE, INC.	SGRSK, LLC	BY THE NUMBERS ACTUARIAL CONSULTING, INC.	OLIVER WYMAN ACTUARIAL CONSULTING, INC.	AMRISK CONSULTANTS, INC.	BCKMORE AND ASSOCIATES, INC.	MADISON CONSULTING GROUP INC
ADDRESS	111 VETERANS SQUARE, FIRST FLOOR	1050 WALL STREET WEST, SUITE 610	5213 COUNTRY CLUB DRIVE SUITE 100	1166 AVENUE OF THE AMERICAS	1336 SW 146TH CT	1750 CREEKSIDE OAKS DRIVE, SUITE 200	200 NORTH SECOND STREET
CITY, STATE, ZIP	MEDIA, PA 19063	LYNDHURST, NJ 07071	BRENTWOOD, TN 37027	NEW YORK, NY 10036	MIAMI, FL 33184	SACRAMENTO, CA 95833	MADISON, GA 30650
CONTACT	DENNIS R HENRY	E JAMES STERGIOU	LISA DENNISON	STEVEN SYMON	AGUEDO (BOB) INGCO	JEFFREY C GRUBBS	LESLIE MARLO
TELEPHONE	610 627 0702	201 935 3434	615 369 0753	212 345 3559	305 273 1589	800 541 4591 EXT 1115	706 342 7750
FAX	610 627 1531	201 935 3618	615 369 0754	212 345 2382	702 359 0926	855 242 8919	706 342 7775
E-MAIL	<a href="mailto:DHENRY@TAA-INC.COM">DHENRY@TAA-INC.COM</a>	<a href="mailto:STERGIOU@SGRSK.COM">STERGIOU@SGRSK.COM</a>	<a href="mailto:LDENNISON@BYNNC.COM">LDENNISON@BYNNC.COM</a>	<a href="mailto:STEVEN.SYMON@OLIVERWYMAN.COM">STEVEN.SYMON@OLIVERWYMAN.COM</a>	<a href="mailto:BOBINGCO@AMRISK.COM">BOBINGCO@AMRISK.COM</a>	<a href="mailto:JGRUBBS@BCKMORE.NET">JGRUBBS@BCKMORE.NET</a>	<a href="mailto:LESLIE.MARLO@MADISONINC.COM">LESLIE.MARLO@MADISONINC.COM</a>
INSURANCE INDEMNIFICATION PAGE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	NO	SIGNED AND DATED	SIGNED AND DATED
INSURANCE REQUIRED FROM AWARDED VENDOR	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE CERTIFICATE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
BUSINESS REGISTRATION CERTIFICATE	OK	REQUIRED IF AWARDED	OK	REQUIRED IF AWARDED	OK	OK	OK
EIC	31156 EXPIRES 8/15/22	REQUIRED IF AWARDED	REQUIRED IF AWARDED	16998 EXPIRES 3/15/19	REQUIRED IF AWARDED	41260 EXPIRES 1/15/17	REQUIRED IF AWARDED
EXHIBIT A	INCLUDED	NOT INCLUDED	NOT INCLUDED	INCLUDED	NOT INCLUDED	NOT INCLUDED	INCLUDED
ACKNOWLEDGMENT OF ADDENDUM NO. ONE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
ACKNOWLEDGMENT OF ADDENDUM NO. TWO	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
IRAN CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	NO	SIGNED AND DATED	SIGNED AND DATED
NON-COLLUSION AFFIDAVIT	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
CERTIFICATION OF POLITICAL CONTRIBUTIONS	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	NO	SIGNED AND DATED	SIGNED AND DATED
HOLD PRICING BEYOND 60 DAYS	YES	YES	YES	YES	YES	YES	YES
CONTINUITY OF OPERATIONS	YES	YES	YES	NO	YES	YES	YES
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
QUALIFICATION STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
COST FOR SERVICES YEAR ONE	7,500.00	9,500.00	15,000.00	19,500.00	20,500.00	22,500.00	25,000.00
COST FOR SERVICES YEAR TWO (OPTION)	7,650.00	9,500.00	17,500.00	19,500.00	20,500.00	22,500.00	25,000.00
COST FOR SERVICES YEAR THREE (OPTION)	7,803.00	9,500.00	20,000.00	19,500.00	20,500.00	22,500.00	25,000.00
FATAL FLAW	NO	NO	NO	NO	YES	NO	NO

**BID RESULTS**

**CK09MERCER2016-24 ONE (1) ALTEC MODEL LR-7-60E70 OR EQUIVALENT AERIAL LIFT MOUNTED ON A 2017 OR NEWER INTERNATIONAL MODEL 7400 SBA 4X2 OR EQUIVALENT FOR THE MERCER COUNTY D.O.T., HIGHWAY DIVISION AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM**

**NOVEMBER 3, 2016**

<b>NO. OF RESPONDENTS:</b>	2	
<b>NAME OF RESPONDENT</b>	BRIAN HOSKINS FORD	W E TIMMERMAN CO., INC.
<b>ADDRESS</b>	2601 EAST LINCOLN HIGHWAY	3554 ROUTE 22 WEST
<b>CITY, STATE, ZIP</b>	COATESVILLE, PA 19320	WHITEHOUSE, NJ 08888
<b>CONTACT</b>	PAUL MATERI	EDWARD K BIXBY
<b>TELEPHONE</b>	610 384 4242	908 534 4126
<b>FAX</b>	610 384 5707	908 534 2320
<b>E-MAIL</b>	<a href="mailto:PMATERI@BRIANHOSKINSFORD.COM">PMATERI@BRIANHOSKINSFORD.COM</a>	<a href="mailto:MAIL@TIMMERMANEQUIPMENT.COM">MAIL@TIMMERMANEQUIPMENT.COM</a>
<b>INSURANCE INDEMNIFICATION PAGE</b>	SIGNED AND DATED	SIGNED AND DATED
<b>INSURANCE REQUIRED FROM AWARDED VENDOR</b>	REQUIRED IF AWARDED	REQUIRED IF AWARDED
<b>STOCKHOLDER DISCLOSURE CERTIFICATE</b>	SIGNED AND DATED	SIGNED AND DATED
<b>BUSINESS REGISTRATION CERTIFICATE</b>	OK	OK
<b>EIC</b>	REQUIRED IF AWARDED	5180 EXPIRES 8.15.19
<b>EXHIBIT A</b>	INCLUDED	INCLUDED
<b>IRAN CERTIFICATION</b>	SIGNED AND DATED	SIGNED AND DATED
<b>EXTEND TO CO-OP</b>	YES	YES
<b>HOLD PRICING BEYOND 60 DAYS</b>	YES	YES
<b>HOLD PRICING FIRM FOR ONE (1) YEAR</b>		
<b>UNIT COST FOR ONE (1) ALTEC MODEL LR-7-60E70 OR EQUIVALENT</b>	\$116,000.00	\$144,290.00
<b>MANUFACTURER</b>	VERSALIFT	ALTEC
<b>MODEL</b>	V0 270 E	LR7 60E70
<b>YEAR</b>	2017	2017
<b>DELIVERY DATE</b>	APPROX. 300 DAYS	270 DAYS ARO
<b>MANUFACTURER'S CUT-OFF DATE</b>	1.31.17	12.31.16
<b>UNIT COST FOR ONE (1) INTERNATIONAL MODEL 7400 SBA 4X2 OR EQUIVALENT</b>	\$67,000.00	\$86,710.00
<b>MANUFACTURER</b>	FORD	INTERNATIONAL
<b>MODEL</b>	F750	7400
<b>YEAR</b>	2017	2017
<b>DELIVERY DATE</b>	APPROX. 300 DAYS	2017
<b>MANUFACTURER'S CUT-OFF DATE</b>	1.31.17	12.31.16
<b>EXCEPTIONS</b>	YES: BIDDING EQUIVALENT: MOTOR POOL TO REVIEW	YES
<b>FATAL FLAW</b>	NO	NO

BID RESULTS				
AB2016-238 REBID OF TRENTON-MERCER AIRPORT WALKWAY CANOPY				
BID OPENING DATE: NOVEMBER 4, 2016				
TOC: 180 CD FROM NTP; LD: PER CD \$1,000.00; PERFORMANCE BOND REQUIRED OF AWARDED CONTRACTOR: MAINTENANCE BOND 5% FOR TWO (2) YEARS REQUIRED UPON ACCEPTANCE; ELECTRICAL SUB REQUIRED; THREE ADDENDA ISSUED				
	4			
NAME OF BIDDER	LEVY CONSTRUCTION COMPANY, INC.	J.H. WILLIAMS ENTERPRISES	CATEL INC.	SCOZZARI BUILDERS INC.
ADDRESS	134 CUTHBERT BLVD.	231 HAINES DRIVE	PO BOX 33	1891 NORTH OLDEN AVE.
CITY, STATE, ZIP	AUDOBON, NJ 08106	MOORESTOWN, NJ 08057	BRADLEY BEACH, NJ 07720	TRENTON, NJ 08638
CONTACT	SIMON LEVY	JAMES H. WILLIAMS	DAN PIRES	LEONARD J. SCOZZARI
TELEPHONE	856 547 0707	856 793 7114	732 570 3020	609 989 1221
FAX	856 547 2424	856 222 0017	732 455 5599	609 989 1262
E-MAIL	<a href="mailto:SIMON@LEVYCONSTRUCTION.COM">SIMON@LEVYCONSTRUCTION.COM</a>	<a href="mailto:MPW@JH.WILLIAMSINC.COM">MPW@JH.WILLIAMSINC.COM</a>	<a href="mailto:CATELPM@HOTMAIL.COM">CATELPM@HOTMAIL.COM</a>	<a href="mailto:LSCOZZARI@SCOZZARI.COM">LSCOZZARI@SCOZZARI.COM</a>
ADDENDUM NO. ONE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
ADDENDUM NO. TWO	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
ADDENDUM NO. THREE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
HOLD PRICING BEYOND 60 DAYS	YES	YES	YES	YES
BID BOND	GREAT AMERICAN INSURANCE COMPANY 10% NTE 20K	THE OHIO CASUALTY INSURANCE COMPANY 10% NTE 20K	THE CINCINNATI INSURANCE COMPANY 10% NTE 20K	ARCH INSURANCE COMPANY 10% NTE 20K
CONSENT OF SURETY	JOSEPH M. MCGLOONE AIF WITH POA	RICHARD K. STRONG AIF WITH POA	KENNETH C. TURNER AIF WITH POA	RICHARD V. DOBBS AIF WITH POA
INSURANCE REQUIRED FROM AWARDED VENDOR	YES	YES	YES	NO
INDEMNIFICATION AND INSURANCE	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
IRAN CERT	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
PREVAILING WAGE CERTIFICATION	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
STOCKHOLDER DISCLOSURE	OK	OK	OK	OK
EXHIBIT B	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AA201 REQUIRED IF AWARDED	YES	YES	YES	YES
PW CONTRACTOR REG.	62577 EXPIRES 4.8.18	20496 EXPIRES 11.19.17	599007 EXPIRES 3.24.17	589040 EXPIRES 4.17.18
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	OK
ELECTRICAL CONTRACTOR	MJF ELECTRICAL CONTRACTORS, INC. 619432 EXPIRES 11.27.17; LICENSE # 34EB01289200 EXPIRES 3.31.18, BRC OK	MJF ELECTRICAL CONTRACTORS, INC. 619432 EXPIRES 11.27.17; LICENSE # 34EB01289200 EXPIRES 3.31.18, BRC OK	STARLITE ELECTRIC LLC 650310 EXPIRES 4.1.18; LICENSE # 34EB01060600 EXPIRES 3.31.18; BRC OK	OPI ELECTRICAL CO. INC 64769 EXPIRES 5.7.18; LICENSE # 34EB01070500; BRC OK
NON-COLLUSION	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
BIDDER OR SUBS DEBARRED	NO	NO	NO	NO
SAFETY CERT	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
EQUIPMENT CERT	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED	SIGNED AND DATED
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED
BASE BID AMOUNT	\$ 985,550.00	\$ 1,037,157.22	\$ 1,064,599.00	\$ 1,181,398.00
ALTERNATE BID AMOUNT	\$ 272,650.00	\$ 334,293.42	\$ 366,861.00	\$ 378,633.00
TOTAL CONSTRUCTION COST	\$ 1,258,200.00	\$ 1,371,450.64	\$ 1,431,460.00	\$ 1,560,031.00
EXCEPTIONS	YES	NONE	NONE	NONE
FATAL FLAW	NO	MATH ERROR: NO	NO	NO